

New Sustainable Collaborative Focuses on Product and Packaging Innovation

Waste Management and McDonough Innovation form initiative to address waste impact of consumer goods

Charlottesville, Va. — June 5, 2013 — Waste Management, Inc., (NYSE: WM) North America's largest environmental solutions provider and leading residential recycler, and William McDonough, designer, author, and sustainability thought leader, today jointly announced the launch of a sustainable innovation collaborative to help foster and guide future product and packaging design innovation among industry-leading companies.

The initiative—the Waste Management McDonough Sustainable Innovation Collaborative—will focus on directly serving producers, manufacturers, retailers and suppliers of packaged goods and products as they strive to advance their sustainability objectives and results. Product and packaging design for recyclability as well as careful consideration of ecological and human health will be among the collaborative's goals.

"Over the 40 years since consumer recycling began in the United States, we've had the privilege of serving a wide spectrum of leading firms and communities in developing, setting and meeting ambitious recycling and sustainability goals," said David P. Steiner, President and Chief Executive Officer of Waste Management. "Now we're prepared to help nurture and support further progress not only in sustainable packaging but also in addressing the full product life-cycle, with a practical eye toward waste elimination, reducing environmental impact and increasing value from waste."

"This is a unique new avenue for innovation," McDonough said. "What we have previously thought of as 'waste streams' can be transformed into positive, safe, healthy resource reuse systems that bring value to their communities in many forms. This is a key element of the Cradle to Cradle vision which chemist Michael Braungart and I developed: We see resources as nutrients in the biosphere or technosphere. Once you reframe materials this way, the future of abundance becomes possible."

McDonough added: "Designing up from the dumpster is one reason why I am personally very excited to launch the Sustainable Innovation Collaborative with Waste Management. Working together, we will use the tools of design, science and principled business practices in collaboration with manufacturers, retailers, distributors, consumers and recyclers of products and packaging to profitably work toward eliminating the very concept of waste. We can link healthy, safe materials and sophisticated logistics, and this allows us to bring a uniquely valuable perspective for continuous innovation and quality improvement with supply-side and demand-side collaborators."

The Sustainable Innovation Collaborative broadens the range of consulting experience that both Waste Management and McDonough Innovation already offer to help firms make sustainability-minded decisions and measure results. Business leaders pursuing enhanced design innovation now have a collaborative enterprise to help them make additional strides in their sustainability efforts.

"Over the years, enlightened manufacturers have taken positive and forward-looking steps to lighten their footprint on the environment," said Tom Carpenter - Director, Sustainability Services at Waste Management. "As those efforts have progressed, we now see a growing demand by these same manufacturers to address every link along supply chains that produce residual waste. This collaborative will combine

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design, recycling and material science expertise to guide these next generation strategies.”

The collaborative intends to serve companies and communities at all scales and across industries. “We anticipate working with many groups,” McDonough said.

“In many ways, that is the point. Every single company and community has some interaction with or contribution to the waste stream that we generate, and therefore they all have a stake in seeking to transform that system and optimize resource use.”

Added Carpenter: “The time has come for top companies to further assert their leadership and for others to build their profiles in sustainable product design and packaging. Via the Waste Management McDonough Sustainable Innovation Collaborative, we’ve created a means to help suppliers revolutionize their waste streams and create material benefits and value for our customers and consumers alike.”

ABOUT WASTE MANAGEMENT

Waste Management, Inc., based in Houston, Texas, is the leading provider of comprehensive waste management services in North America. Through its subsidiaries, the company provides collection, transfer, recycling and resource recovery, and disposal services. It is also one of the largest residential recyclers and a leading developer, operator and owner of waste-to-energy and landfill gas-to-energy facilities in the United States. The company’s customers include residential, commercial, industrial, and municipal customers throughout North America. To learn more, visit www.wm.com

ABOUT MCDONOUGH INNOVATION

McDonough Innovation, based in Charlottesville, Virginia, is the epicenter of William McDonough’s activities—high-level thought leadership about systems and design at all scales. McDonough Innovation works in tandem with McDonough’s other enterprises. McDonough Braungart Design Chemistry provides ecotoxicity expertise, optimization of materials and products for human and ecological health, and Cradle to Cradle® consulting. William McDonough + Partners provide architecture and urban design services, all grounded in Cradle to Cradle thinking. William McDonough is co-author with Michael Braungart of *Cradle to Cradle: Remaking the Way We Make Things* (2002) and *The Upcycle: Beyond Sustainability—Designing for Abundance* (2013). To learn more, visit www.mcdonough.com.

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